

December 2019



## A message from Dr. Randy Curnow, TPHO President

### Support Resources for Care Consolidation

In our October newsletter, we reviewed the intrinsic benefits of care consolidation. Over the last two months, we have heard back from many of you. Your feedback reiterated the benefits of retaining care within the Network as a critical way of helping improve patient care and experience. In addition, we heard about the opportunities available to help our Physicians, both Primary Care and Specialists, to improve their awareness of the Network and efficient ways to improve its utilization.

Specifically, you highlighted three key areas of opportunity for care consolidation and physician engagement:

1. Improvements in access/scheduling/capacity
2. Timely, relevant referral data to better understand where/why out-of-network utilization occurs
3. Higher awareness of TriHealth services and specialties

Its time to put your feedback into action. The TPHO will be further increasing awareness, data, and access for care consolidation through our Population Health Managers (PHMs) and Physician Liasons. These team members will work directly with you to support engagement in care consolidation opportunities. They will be a valuable resource for you and your practice in:

- Identifying and removing barriers
- Creating and providing referral tools and resources
- Sharing relevant data

You will be receiving a letter from Dr. Stephens and I soon (some of you may already have) going into more detail about this support program, including identifying your specific PHM or Liasion. They will be reaching out to you in the coming weeks to learn how TriHealth can better serve your needs and those of your patients. As a primary care physician myself, I have already had the opportunity to watch the PHMs and Liasons in action.

I know each of you is busy, especially during this time of dramatic health care transformation. But I ask you to give these key team members a chance to help support you and your patients. The meetings will be brief, and purposeful because we value your time. The small investment of time with them can have a strong impact on improving awareness, navigation of the system, and better access and care for your patients.

Thanks for your attention and support of this care consolidation engagement/support initiative. Please ask your office staff to welcome the PHMs and Liasons as a way of improving processes for your and your patients. Please note that this new resource is just one of many tools at your disposal. Don't forget about the following email address as an option to relay any hurdles or suggestion for improving the Network:

[care\\_retention@trihealth.com](mailto:care_retention@trihealth.com). As always, thanks for your engagement and leadership as we drive towards being one of the most successful population health organizations in the country by providing the highest value of care for our patients and the region.

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**THE FUTURE OF VALUE-BASED CARE: 2019 SURVEY RESULTS.** The U.S. healthcare industry continues to inch toward **value-based care** and away from fee-for-service. Over the past eight years, the number of U.S. states and territories that have implemented VBC programs has spiked – rising from three states in 2011 to **48 as of 2018**. To stay abreast of this movement, in the month of August, Definitive Healthcare **polled 1,090 healthcare leaders** across the provider, biotech, financial services, staffing, life sciences, IT, and consulting verticals to determine predictions for the future of the value-based care landscape in 2019 and beyond. With 791 total responses, these healthcare leaders helped to identify:

1. The biggest barriers when moving toward a value-based care system
2. Factors accelerating the adoption of value-based programs
3. Benefits of value-based care programs
4. How the value-based care landscape will shift in 2020

The results of Definitive Healthcare's first-annual value-based care trends survey, "How the value-based care landscape will shift in 2020" are listed below:

- 1. Shift away from voluntary programs in favor of mandatory participation (stricter limits on fee-for-service models):** The 2020 **CMS Primary Cares Initiative** aims to reduce administrative burden for providers, while incentivizing clinicians to spend more time with patients and focus on preventive care.
- 2. ACOs and bundled payment arrangements will continue to evolve:** There are nearly 1,400 active ACOs in the U.S., with approximately 560 participating in the Medicare Shared Savings Program. As these payment programs continue to evolve and become easier to understand, the more likely providers will make the shift toward value-based care.
- 3. Market consolidation: new partnerships and networks to capture market share:** Market consolidation (i.e.: mergers and acquisitions) will influence value-based care programs in 2020.
- 4. Providers will be more focused on benchmarking their success against that of their competitors:** Benchmarking success will be a big factor in 2020 and years to come. In 2019, 56% of hospitals participating in value-based purchasing received a positive adjustment, which means more than half of hospitals are performing "above average." Many providers may be ill-equipped to benchmark performance, understand how payors stack up against each other, and lack a real sense of the competitive market.

To learn if any of TPHO'S 2020 focus goals align with the results of the Definitive Healthcare's care trends survey, please join the December Provider Webinar on December 18<sup>th</sup>, at 12:15 pm.

Ref: Tory Waldron, DEFINITIVE HEALTHCARE

**TPHO 2019 Success.** We would like for you to join us in offering thanks and appreciation to the many resources that contributed to our growing success. The "President's Report" newsletter and Provider Education Webinar series were relaunched in 2019. Many of the newsletter articles and webinar education contents were contributed by you...Our Readers. In 2020 we will continue to use these engagement vehicles to communicate TPHO focus, goals, successes and opportunities.

By December 31<sup>st</sup>, 2019 you will receive a survey monkey with questions relating to the usefulness of our engagement tools, newsletter and webinar. We value your feedback and ask that you provide a response by the stated deadline.

TPHO continues to evolve as a regional leader in the implementation of Value Based relationships with our Payor Partners. In the years to come you will see how our focus goals of Care Consolidation, Utilization and Quality Care support the TriHealth Mission Statement which, In part says, "improve the health status of patients it serves through collaboration with physicians to develop and implement value added solutions for improving cost and quality of care across the full continuum, and develop capability to take and manage financial and performance risk for covered populations."

## VBC Dashboard-Current, Based on data through October 2019

### Membership Attribution

260k (goal, LEM 5)  
263,720 (Actual)

### Quality

80% (goal)  
73% (actual)

### RAF Score

1.050 (goal)  
N/A (actual)

### Care Consolidation

70% (goal)  
52.6% (actual)



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### Important Announcements

**TriHealth/Anthem Collaboration**-Effective January 1, 2020, TriHealth and Anthem will embark on a new adventure, a narrow network titled “**Blue Connection.**” Information sessions are scheduled. If you’d like to join a call but have not received an invitation please send a **request to join** email to: Line’\_Elder-Moore@trihealth.com. The next session is on December 11<sup>th</sup> from noon until 1pm.

**Save these dates**-The 2020 TPHO Provider Webinar and POD schedule is below. Feel Free to add these dates to your calendar to ensure your participation. The monthly webinars will maintain the current duration of 30 minutes from 12:15-12:45pm, on the designated dates below.

### 2020 TPHO Webinar Schedule

	<b><u>1st Trimester-Utilization</u></b>	<b><u>Webinar Date</u></b>
<b>January</b>	Utilization Management,	1/22/2020
<b>February</b>	Social Determinants and Care Coordination	2/26/2020
<b>April</b>	Medication Management Standards	4/22/2020
<b>2nd Trimester-Quality</b>		
	<b><u>2nd Trimester-Quality</u></b>	<b><u>Webinar Date</u></b>
<b>May</b>	Current state: AV, HCC and GIC	5/27/2020
<b>July</b>	Heart Failure	6/24/2020
<b>August</b>	Heart Failure-Utilization	7/22/2020
<b>3rd Trimester-Utilization</b>		
	<b><u>3rd Trimester-Utilization</u></b>	<b><u>Webinar Date</u></b>
<b>October</b>	Current state: AV, HCC and GIC	10/28/2020
<b>November</b>	Diabetes -current performance	*11/25/2020
<b>*Date may change due to holiday.</b>		

### 2020 TPHO Independent PCP POD Schedule

<b>March</b>	POD Meeting 3/24@ 6pm
<b>June</b>	POD Meeting 6/30@ 7am
<b>September</b>	POD Meeting 9/29@ 6pm
<b>December</b>	POD Meeting 12/8@ 7am



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TPHO would like to say

*Thank  
you!*

We truly appreciate the time that you've dedicated, the energies and efforts that you've expended that contributed to our success in the 2019 Value Based Care programs. Most importantly we value you and thank you for being a TPHO Provider.